

## **MEDIA RELEASE: 2025 REINSW Awards for Excellence winners announced**

FOR IMMEDIATE RELEASE

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Last night, the 2025 REINSW Awards for Excellence once again set the stage for recognising the highest standards of professionalism, celebrating the winners who embody excellence across New South Wales real estate.

Now in its 28th year, the Awards for Excellence continues to stand as the premier program recognising outstanding achievement, with last night's Gala Dinner at Doltone House Darling Island in Sydney shining a spotlight on the finalists and winners who lead the way in professionalism, innovation and service.

REINSW President Thomas McGlynn said the event was a fitting celebration of the strength and talent within the industry.

"Last night REINSW was proud to honour the incredible dedication and diverse achievements that continue to shape our industry. We welcomed over 500 members and esteemed guests for a lively evening that allowed us to come together, celebrate, and reflect on the meaning of excellence."

"It was one of the best Awards for Excellence we've had in years - the energy in the room was electric. That reflects the joy and pride we all share in together - not only for our winners, but for all our finalists, and those who we hope to have inspired to return and compete again next year."

He acknowledged the challenge faced by the judging panel in selecting winners from such an impressive pool of entrants.

"With so many outstanding nominees, it's no secret that selecting the top professional and agency in each category was a challenging task. We hope those who took home a trophy take immense pride in their achievements," he said.

Reflecting the high calibre of entries, awards were presented across 10 agency categories and 16 individual categories, recognising excellence across every facet of real estate.

Among the individual winners, Paul Hancock of McGrath Estate Agents was named **Auctioneer of the Year**, while Eddie Toubia from LJ Hooker Belmont took home the **Property Marketer of the Year** title. The **Tim Anderson OAM Residential Property Manager award** went to Leigh Anderson of Pulse Property Agents, and the **Residential Salesperson of the Year award** was presented to Joel Hollings of McGrath Estate Agents Blacktown.

It was this spirit of dedication and excellence that McGlynn highlighted on the night.

"The achievements we've seen through this year's Awards for Excellence reflect the dedication and resilience of our members," McGlynn said. "Despite the challenges faced by our profession, the calibre

of our finalists and winners demonstrates just how strong and forward-thinking our industry truly is. Tonight, we proudly recognise those who set new benchmarks for excellence in NSW real estate."

The highlight of the evening came with the presentation of the most prestigious honour, the **Woodrow Weight** award, for outstanding contribution to real estate agency practice. This year, it was awarded to Leanne Pilkington, President of the REIA and CEO of Laing+Simmons.

REINSW President Thomas McGlynn said Leanne's career has left an indelible mark on the profession.

"Leanne is an exceptional leader whose vision, integrity and passion for progress have shaped not only her own business but the industry as a whole," McGlynn said. "Her influence extends well beyond her immediate role — she has been a tireless advocate, mentor and trailblazer who continues to inspire those around her."

"The Woodrow Weight Award is reserved for those who have made a profound and lasting contribution to agency practice, and Leanne embodies that spirit completely. Her leadership is both inspiring and pragmatic, and her ability to champion positive change has earned her the respect of colleagues across the country. She is a truly deserving recipient of this honour."

For photos, videos and more Awards for Excellence news visit [reinswawards.com.au](https://reinswawards.com.au) or our [Facebook](#) and [Instagram](#) pages.

## **2025 REINSW Awards for Excellence Winners**

### **Woodrow Weight Award**

Leanne Pilkington, Laing+Simmons

### **Achievement**

Sponsored by Kolmeo

Beau Devlin, MMJ Real Estate Wollongong

### **Auctioneer**

Sponsored by AuctionsLive

Paul Hancock, McGrath Estate Agents

### **Business Development Manager**

Sponsored by Cloudstaff

Gemma Aiken, Fitzpatrick's Real Estate

### **Buyers' Agent**

Sponsored by REI Forms Live

This year, the judges faced a tough choice and ultimately selected two winners in this category:

Amanda Gould, HighSpec Properties

Rich Harvey, Propertybuyer

**Buyers' Agency**

Sponsored by REI Forms Live  
Propertybuyer

**Commercial Property Manager**

Sponsored by Smoke Alarms Australia  
This year, the judges faced a tough choice and ultimately selected two winners in this category:  
Chris Hopkins, Burgess Rawson from CBRE  
Kristy Ward, Knight Frank Newcastle

**Commercial Salesperson**

Sponsored by Cotality  
Yosh Mendis, Burgess Rawson from CBRE

**Commercial Agency – Small**

Sponsored by REI Super  
One Commercial

**Commercial Agency – Large**

Sponsored by Beevo  
X Commercial

**Communication**

Sponsored by RealtyProtect  
Heritage Real Estate

**Innovation**

Sponsored by Kolmeo  
Leah Jay

**John Greig OAM Community Service**

Rasti Vaibhav, Get RARE Properties

**Novice Auctioneers Competition**

Scott Menck, Menck White Auctioneers

**Operational Leadership**

Sponsored by Cloudstaff  
Kon Stathopoulos, McGrath Estate Agents Parramatta

**Operational Support**

Sponsored by REI Super  
Kaila Burton, MMJ Real Estate Wollongong

**Property Marketer**

Sponsored by RealtyProtect  
Eddie Toubia, LJ Hooker Belmont

**Tim Anderson OAM Residential Property Manager**

Sponsored by Direct Connect  
Leigh Anderson, Pulse Property Agents

**Residential Property Management Team**

Sponsored by Smoke Alarms Australia  
Elever Realty

**Residential Salesperson**

Sponsored by Domain  
Joel Hollings, McGrath Estate Agents Blacktown

**Residential Sales Team**

Sponsored Domain  
Morton Real Estate

**Real Estate Agency – Small**

Sponsored by Direct Connect  
LJ Hooker Cessnock

**Real Estate Agency – Medium**

Sponsored by REEF  
Tate Brownlee Real Estate

**Real Estate Agency - Large**

Sponsored by Corp Centre  
Cunninghams Real Estate

**Rural Marketer**

Sponsored by Realcover  
Stephen Johnston, Davidson Cameron & Co

**School-Based Traineeship (SBAT)**

Alexandra Love, Warburton Estate Agents

**Strata Manager**

Sponsored by CRM Brokers  
Ben Cabello, Strata Embassy

**ENDS**

**REINSW President Thomas McGlynn is available for comment.**



**For more information, please contact:**  
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**About REINSW**

REINSW is the peak industry body for real estate agents and property professionals in NSW. It represents more than 2000 agencies across residential sales, property management, commercial, strata management, buyers' agency, agency services and auctioneering. Established in 1910, REINSW works to improve the standards, professionalism and expertise of its members to continually evolve and innovate the industry. It lobbies the government and industry on behalf of members, develops new products and services to benefit agencies and professionals, and offers training and ongoing professional development. For more information, visit [reinsw.com.au](http://reinsw.com.au).